

Leonx® - Your partner for Expansion, Innovation & Turnaround



Sales Outsourcing - an efficient and effective Alternative

Hiring dedicated people to build and manage your business in Europe is costly while the return on investment is still uncertain. Training new employees and building up relevant contacts and market knowledge is also be a time-consuming and resource-intensive process. We help innovative technology and software companies to expand their reach in the DACH region by offering competent, sales outsourcing services. An efficient and effective alternative.

Start your Sales Activities immediately!

We are ready to start immediately with business development and sales activities for technology companies and software providers in the DACH region. Many positive references show that we are successfully active as an extended arm in the distribution of new and innovative software and technology products, services and solutions.

Extensive and broad Experiences!

Leonx® is managed by professionals with extensive experience in the Central European IT, technology, software and cloud industries. We know the regionally specific corporate culture and the background of the different potential customers and have an extensive network of personal contacts. By working with Leonx®, you can "test" the market in the areas mentioned and wait with direct investments (e.g. opening your own office, expanding direct sales) until your company is ready to minimize your risk.

The Leonx® Performance Program:

- + Outsourcing of your senior sales activities
- + Direct sales & business development
- + Immediate local presence
- + Expertise in channel development & channel management
- + Proven track record nationally and internationally
- + Low risk: minimum investment, maximum return

Expansion and Growth

Innovation

Bridging Vacancies,
Bottlenecks, Crises

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