



Canton Fair (UK) Ltd
www.cantonfair.co.uk

Come with us
World's Largest Trade Fair

Welcome to Canton Fair UK Limited, we are a UK registered business established in 2008. We have offices on three continents, with an extensive infrastructure in mainland China. Our core business is the management of overseas companies activities within China, from simple product inspection, to order management and delivery, we have the solution for most eventualities.

We offer our clients a fully functioning buying office in China at a fraction of the real cost. Our Canton Fair Business Trips are at the very heart of our company. To-date we have taken over 1000 business's to this event, with many returning year after year.

It is important to understand that we are not a travel company, we are a business facilitator offering the very best platform to visit the Canton Fair.....



We Can Be Your Office In China

"Get the absolute best from your visit", why take the risk?



The Fair is held twice a year in the capital of Guangdong Province, in a city named Guangzhou. It is held in a purpose designed and constructed exhibition centre capable of housing circa 48,000 exhibitors across the three phases that constitute each fair.

Guangzhou is an industrial city its population estimated at circa 23 million, making it around 120 times the size of Birmingham.

The fair is enormous, to put it in to context the largest event at the NEC in Birmingham has around 3300 exhibitors.

These are all important facts when considering a visit to the Canton Fair. The complexity of the city and the sheer size of the event suggests that a structured approach is necessary. Add in the massive language difficulty, logistical challenges and the different food then indeed much time is diverted from the event to organising general daily living.

Canton Fair UK Ltd have an all inclusive solution for visitors wishing to obtain the maximum benefit from a visit to the Canton Fair.

Visit with Canton Fair UK Limited.

The only official partner of the Canton Fair Group in Europe

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Our visits are aimed at those that realise that in a four day period they need to achieve the absolute maximum from their trip to China. China is a complex country, huge cities, a logistical nightmare, this coupled with the language and daily living difficulties means that to achieve the maximum then indeed you need the best possible platform available to do this. This is what Canton Fair UK Limited offer.

For example, taking a taxi is difficult in China, many drivers can not read let alone speak English. The underground railway systems are highly congested making travel difficult and unpleasant. We deliver our clients to the fair refreshed and ready for business by private car, operating to your time requirements.

We handle every aspect of the visit from business visa and flight through to the logistics and dinning. Our trips have been described as “seamless”, once a company has decided to use our services then we take charge of every aspect allowing the traveller to concentrate on business in hand.



We Can Be Your Office In China

Official partners of Cathay Pacific Airlines.

**Benefit from our fully flexible corporate package
designed for the business traveller.**



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why?

At Canton Fair UK Ltd we use our expertise, experience and local knowledge to ensure the best levels of service for all clients.

For example, the timings of the flights we choose, maximise the time at the fair whilst reducing the effect of jet lag. Our fully flexible corporate fares are very different to internet fares, yet comparable in price and offer huge benefits. April and October are the busiest times on the route in and out of Hong Kong, our clients never lose their seats on an over booked flight.



We can be your Office in China!

The flexibility within the tickets affords clients the option to change the flight times once they have arrived in China, often adding a day for factory visits or additional meetings, all of this can be accommodated without penalty.

This is just one example of the flexibility we offer our clients within our all inclusive trips.

why?



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Our fixed price visit charges, include all the key elements required for a effective visit.
From Visa application fee to returning back to the UK our single UK invoice incorporates all the key aspects with the exclusion of lunch, some alcohol and insurances.

Our company offer full after-fair services including quality control, audits and contracts.

One charge , one invoice, no nasty surprises

Official partners of :



We can be your Office in China!



中国进出口商品交易会
CHINA IMPORT AND EXPORT FAIR



CATHAY PACIFIC

The fair offers opportunities to many, simply sourcing current materials at lower cost, expansion of product ranges or a complete new venture, this event is a must in the business development.

We have a wealth of experience crossing many product boundaries and can often add valuable opinion as to the viability and sustainability of product and ranges.

The event is aimed at those with the ability to make purchasing decisions and at companies with the ability to take the volumes that work for both supplier and customer.

48000 exhibitors, 1000's of
product categories, let us help
you develop your business



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*We have offices on
three continents*



We Can Be Your Office In China



when?



Twice a yearevery year!

April

Phase 1 15-19th inclusive

Phase II 23-27th Inclusive

Phase III 1st-5th (May)

October

Phase 1 15-19th inclusive

Phase II 23-27th Inclusive

Phase III 31st-4th (Nov)



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Phase 1

Key product areas for phase 1

Consumer Electronics

Electronic and Electrical Products

Computer and Communication Products

Household Electrical Appliances

Lighting Equipment

Bicycles

Motorcycles

Vehicle Spare Parts

Vehicles (Outdoor)

Small Machinery

Large Machinery & Equipment

Construction Machinery

Hardware

Tools

Building and Decorative Materials

Sanitary and Bathroom Equipment

Spas and Hot Tubs

Renewable Energy products

*Call 0116 442 2055 for a full breakdown
of the products in each phase*

Phase 2



we can be your Office in China!

Key product areas for phase 2

Consumer Goods

Kitchen and Tablework

General Ceramics

Household Items

Personal Care Products

Clocks Watches and Optical Instruments

Toys

Gifts and Premiums

Festive Products

Native Products

Forest Products

Toiletries

Art Ceramics

Glass Products

Weaving, Rattan and Iron Products

Home Decorations

Garden and Gardening Products

Furniture



In excess of 48000 exhibitors.....

Join us at worlds largest trade fair



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Phase 3

Key product areas for phase 3

Men and Women's Clothing

Kids' Wear

Underwear

Sports and Casual Wear

Furs, Leather, Downs & Related Products

Fashion Accessories and Fittings

Textile Raw Materials & Fabrics

Home Textiles

Carpets & Tapestries

Shoes

Office Supplies

Cases and Bags

Sports, Travel and Recreation Products

Medicines and Health Products

Medical Devices, Disposables and Dressings

Food and Drinks

*Our all-inclusive package answers
all the needs of the business traveller.*



We Can Be Your Office In China

our trips



Included in the visit packaged

- Pre Trip consultation
- International Carrier additional cost
- 4 nights/ 5 full days staying a 5 star hotel
- Evening meals included
- Official letter of invitation & documentation
- Chinese business visa app fee.
- Meet & Greet at the airport
- Chauffeured pickup from Airport
- Daily car service to and from the Fair
- Translators at the fair & resident in the hotel
- VIP entrance to the Canton Fair
- Full evening social itinerary included
- Chinese mobile phones supplied
- Local shopping trips arranged
- Late checkout where possible
- Single UK invoice
- Huge networking opportunity



Almost a decade of visits to the Canton Fair and over 1000 visitors..... simply the best and most complete solution.

call 0116 442 2055 today



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China visa

Included in the trip package is the business visa application processing . Visitors to China require a full business visa to allow entrance to the fair, a legal requirement. Our colleagues in China issue the required supporting documentation to apply for the complex Chinese business visa, a necessity for registration.

Our UK team assist with the application and our China office prepare Hotel, Flight bookings and officially stamped invitation letters as required by the Chinese Government to support your application. As UK Visa agents we personally check, amend and upload your documentation and arrange your biometric appointment at your closest Embassy location. Processing takes around 5 working days.

"We're on hand to help with every stage of the application"



flight

**Official partner of Cathay Pacific Airlines
we offer fully flexible tickets for a similar
price to restricted internet fares.**



Our experience has taught us the value of a quality airline partner and our corporate tickets mean that you won't get off-loaded from an over full flight. The value of a direct flight is often underestimated. The flight time is circa 13 hours from either London or Manchester to Hong Kong direct. Cathay Pacific is part of the "One World" group.

"You know how good a company is when something goes wrong"! We have the relationship that means you receive the highest service levels from our official partner companies.

If you wish to purchase your own flight ticket, this is not an issue, we simply meet you at the airport when you arrive. Please note that April and October are peak times for travel to and from Hong Kong and China.



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Our drivers meet you at arrivals at Hong Kong airport and transfer you in comfort across the boarder into China. The journey is around 2 hour 15 minutes. It is interesting to observe the transition from Hong Kong to China. The cars are extremely comfortable boasting individual leather chairs, full climate, some even have Wi-Fi fitted. All the cars are fitted with dual number plates.



The hotel is situated 42 kilometres from the fair, after breakfast, our drivers are assembled & ready to take our delegates directly to the fair entrance. The journey time is approximately 1 hour. We stay in this location for many reasons, these surround the availability of western standard restaurants and bars.

transfers



hotel

Set in wonderful parkland in the Dongcheng district of Dongguan City. Our official partner, the Tangla Royal Lagoon Hotel is a unique oasis in a busy city environment. The hotel benefits from a lagoon style pool, full gym, indoor pool, health club, golf course and lively jazz bar. The area is very safe and unique. Dongguan City is the home to many western companies and consequently has an infrastructure that supports a western standard of living. Indeed it has the only “British Pub” in China! Many ex-pats working in China fly back to spend their weekends in Dongguan as the area is so accommodating.

An Oasis in the middle of a city! The highest quality, the best location, wonderful service





At the fair

Each day our team of translators and business advisors are available from breakfast and journey with you to the fair venue. You are pre-registered and gain immediate access to the event saving many hours of queuing and the painfully bureaucratic registration process.

You are supplied with a pre-programmed Chinese mobile phone for the duration of your visit so that you can keep in contact with both our team of translators and indeed your colleagues and family back in the UK at a fraction of the roaming costs.

Our team are on hand to assist in translation, discussions on logistics and pricing, terms of business and general advice relating to quality and potential issues to be avoided. They are experienced in required country standards for example CE, electrical safety and many other aspects of product specification.

Stand out from the crowd, have your own Chinese speaker to assist in negotiation!

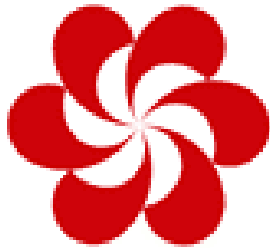


Many companies simply employ translators to work on their stands, use our team to talk directly to the

factory owners. It is often overlooked that not only are there an enormous number of exhibitors, equally there are an large number of visitors, circa 500,000 in fact! It is important therefore that you make the correct impression and leave the stands with the factory owners being aware that you are serious about the product that they represent.

At the fair

In 2014 Canton Fair UK Limited signed an official territorial agreement to the Canton Fair Group



中国进出口商品交易会
CHINA IMPORT AND EXPORT FAIR

Companies and are the only official representative in Europe, something of which we are extremely proud.

At the fair

Some Key benefits at the fair.

- ◆ Pre registered, no waiting
- ◆ Fully experienced team to assist with locating suppliers and negotiation
- ◆ Translation services included
- ◆ Car to and from the fair as required
- ◆ Use of mobile phone to keep in contact
- ◆ Quality control and logistics advice
- ◆ Talk direct to the factory owners
- ◆ Our team will identify the traders and the manufacturers



Canton Fair (UK) Ltd



Wonderful food , good

evenings

Company and the highest quality accommodation

Dongguan in many ways is a very unique city in China. Many European businesses have based their headquarters here and as a consequence an infrastructure has developed in and around the Dongcheng area of the city to support this.

Fantastic quality restaurants created by expats offer a familiar cuisine including Italian, Thai, English and American to name a few. We meet for dinner at around 7.00 pm in the hotel lobby area. It is just a short journey to our chosen restaurant where we enjoy an evening of excellent food, drink and networking.

After dinner customers can visit the local bars or simply return to the hotel to enjoy a drink in the relaxed environment or get some sleep ready for the next days fair visit.

Our team are resident in the hotel.



out & about



The local climate at fair time is wonderful, normally around 28C. We appreciate that many clients wish to take some time out for shopping and we organise an after fair visit to the local “copy” market, normally on the third evening prior to dinner.

The markets sell high quality leather items including handbags, watches and of course traditional Chinese dresses and souvenirs.

Some clients enjoy the final afternoon in Hong Kong taking an early car back, prior to the return flight or simply extend a day to accommodate this.

Our trips allow individuality, we can tailor the visits to suit our clients. Many clients go onwards to visit suppliers and make use of the easy access to other countries in Asia.



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a facilitator of business in China.*

gallery



a few testimonials



Hi Ian,

Many thanks for your email, I am keen to work with yourselves, and both Charlie and myself were very impressed with the way you operate.

Paul Byrne , Managing Director , Excel Plumbing Ireland

"It was a good (yet long) trip back from Wuhan yesterday. Got some good rest last night though, so feeling okay now.

It was a great experience, and useful in many ways. It was also good to meet you and your colleagues. Thank you for the way you looked after us and your hospitality !"

Mike Hill : Managing Director , Clean Room Supplies



We Can Be Your Office In China

Hi Mike, Ian, Erica and the team,

I would like to thank the whole team for the truly amazing organisation that made everything work so well.....you all make it look easy, but I know it isn't. I would like to say a special thank you to Susie and without who's help and valuable advice, the trip would have been far less rewarding!"

Philip Meredith, Managing Director, Commonfield Ltd





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www.yourofficeinchina.co.uk

Our after fair services are available to support you moving forward, they are comprehensive, effective and affordable.

"We can be your office in China"

Communicate With Your Chinese Suppliers Easily. We have the experience and knowledge to ensure your products are produced to world standards and delivered on time.





Canton Fair (UK) Ltd

"We can be your office in China"

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www.cantonfair.co.uk

www.yourofficeinchina.co.uk

www.china-inspection-services.co.uk

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