



Canton Fair (UK) Ltd

Cost effective, safe purchasing solutions

for companies purchasing from China



Hello



你好

*We can be
"Your Office in China"*

who we are

We are a UK registered business with an extensive infrastructure in mainland China. Our offices are based in Staffordshire, Melbourne Australia, and in the cosmopolitan city of Dongguan, China, from which we offer a multitude of services to our clients all based around safe and effective purchasing from China.

We employ a dedicated and highly educated team of individuals that work on behalf of our clients representing their best interests in China.

Our services extend from a simple company verification designed to check the legal status of companies, to full purchase contracts. We have an extensive infrastructure of quality control staff and offer fixed price man-day inspections to check goods and identify issues prior to shipment from China.

Each year in excess of 200 client companies visit China using our services. We believe we are simply the best platform for carrying out effective business in China.



We Can Be Your Office In China







your office in China

What ever your project from a simple inspection to a complete office account you are allocated a direct contact from our China office. Our team in China are capable, experienced, educated professional's. Most have worked in "Blue Chip" European businesses and fully understand the cultural differences that they need to overcome daily.

Anyone who tells you business in China is straightforward has simply little experience or a significant amount of luck.

We guide our clients through a purchasing process, legally contracting orders, fully specifying products and ensuring that factories and suppliers adhere to the terms agreed between both parties.

We have a fully qualified and regulated legal office that support our contracts team and clients. Call us today to see how we can help.

Telephone +44 (0) 116 442 2055



Canton Fair (UK) Ltd

the concept

Imagine if you would the concept of your own employees in China, representing your companies needs. Add in a fully qualified legal team to assist, advise and help execute your purchase contracts. In addition a team of highly experienced negotiators and specialists with product, shipping and export knowledge. Imagine if you could access all of this on a pro-rata basis, paying in effect only for the hours you use.

In a very simplified message this is what you get using our “*Your Office In China*” concept. We have a fully serviced suite of offices housing both legal and graduate personnel all multilingual, all intelligent and use to working with overseas businesses representing their needs in China. Our concept works well for both parties, representing your business



professionally overseas, contracting your orders legally in China, working with your factories to irradiate the issues prior to orders being produced and delivered. Equally this cements the relationship with your supplier in a professional and concise manner.

We Can Be Your Office In China

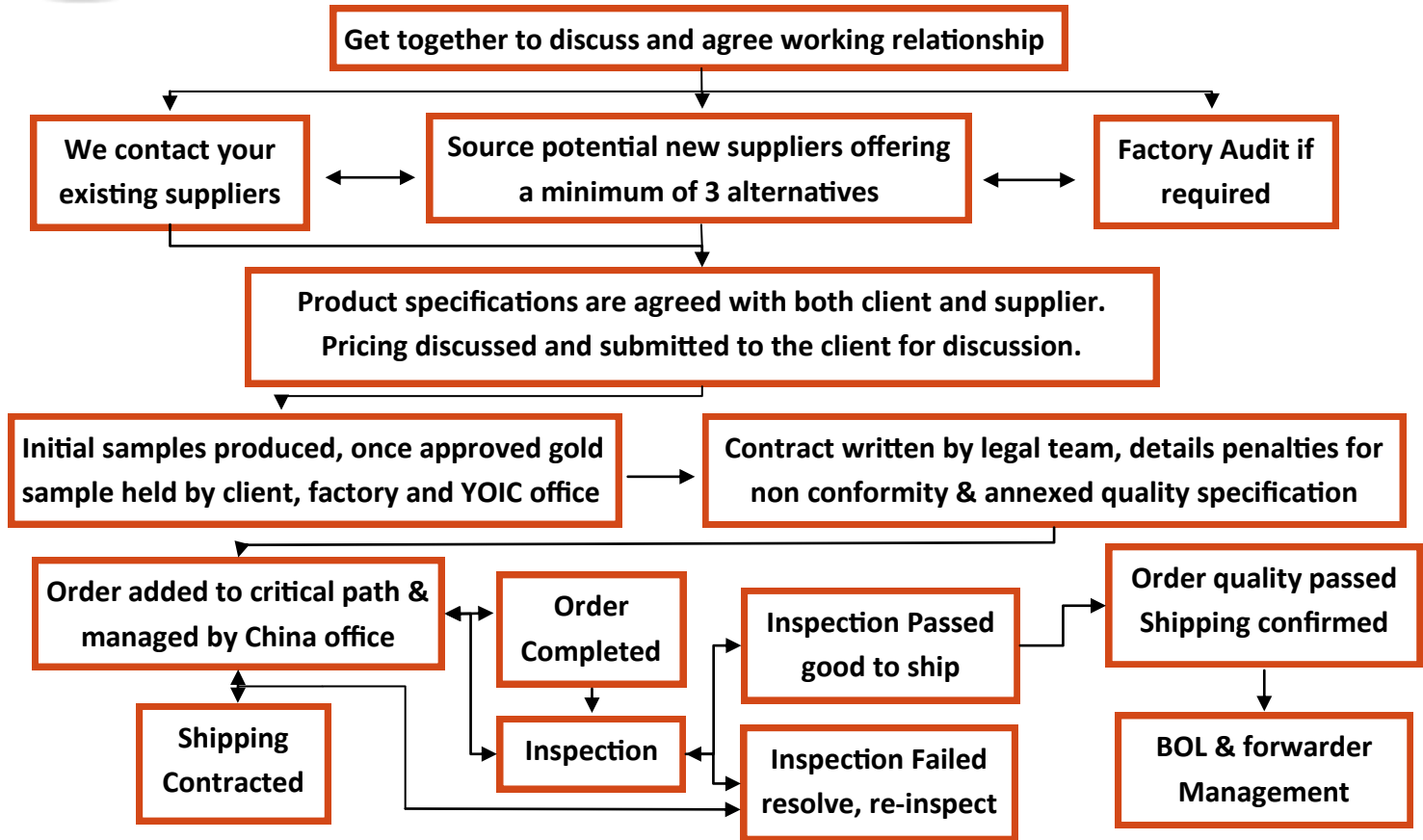
the concept

China is a surprisingly law abiding country. We create and agree a quality standard, then annexe this to an official legal contract that is written in Chinese. This clearly defines all terms which are agreed including late delivery penalties, deviations penalties and payment. Once this has been completed both parties clearly understand their legal obligations and their contractual requirements. Lead language is Chinese and Dongguan courts are specified should any contractual issues need to be submitted for review by the Judiciary.

The reality is simple, once this stage has been complete it is very rare any issues come to light and those that do are simply referred to the agreement.

All this for a pre-agreed and transparent cost, invoiced from the UK, serviced from our Asian headquarters situated in Dongguan City, Guangdong, China.

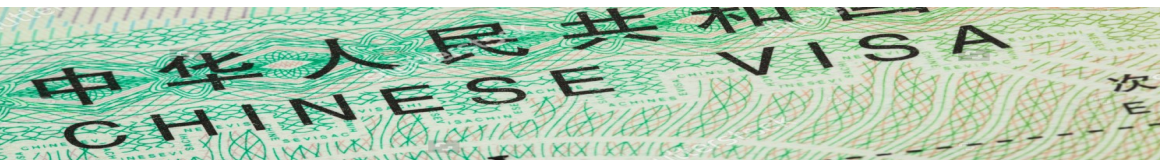




methodology

Our team our highly experienced moving in excess of 200 containers a month at busy times. We have shipped goods to all continents of the world and are familiar with many country requirements. Our product experience is vast, our experience is comprehensive.

"lets work together to get it right first time around"



China is a sophisticated market place, company owners still make many of the day to day decisions. When problems arise, it is not unusual in our experience for factory owners to ignore their moral obligations in favour of profits, leaving many companies with substandard products and little in terms of options.

Many Chinese companies look at the individual transaction rather than the longer term picture. From time to time we are contacted by people that have been defrauded full containers and often just a simple company check would have highlighted many questions and issues.

Quality issues and drift can all be identified at inspection control. Simple steps can save thousands of pounds. Our contracts protect at much higher level, fully legal & enforceable.

*"Why take the risk, our simply
procedures can save you thousands!"*

solutions



- ♦ **Company Check** : checks legality, bank and tax status of a company.
- ♦ **Inspection** : Checks the quality of the finished products prior to shipping.
- ♦ **Supervised loading**: We watch the goods loaded into the sealed container.
- ♦ **Contracts**: Written in Chinese, referencing the specification they guard against quality issues, late delivery, non performance, inspection failure. Legal in China and defendable in our local Dongguan courts.
- ♦ **Factory Audits**: A one day photographic record and assessment of your suppliers abilities.



“Affordable services designed to protect you and your money”

We Can Be Your Office In China

We offer a comprehensive sourcing service for our clients.

We have a good knowledge of the required standards and working together we can normally obtain a favourable result in a timely manner.

Each company is checked and confirmed as legal, landlines verified and Government tax records checked. We also verify the export licences.

Make sure you know who you are dealing with!



**Combining your product knowledge
with our purchasing ability in China**

“the perfect partnership”

sourcing

Possibly the most crucial decision of all, who do you choose as your preferred supplier? A decision that is often influenced significantly by price as indeed it can be difficult to measure any other quality via the internet.

We believe that the quality standard should be the starting point and once this is agreed then we can move forward to discussions on pricing, delivery and payment.

Understanding the supply chain is crucial if you intend longer term business, contracting the orders essential if you want to maintain quality.

We offer a full sourcing service, competitively priced, if you value your supply chain quality, want to save time and reduce your risks and exposure then we believe we are the best option for your company.

*"we can be your
office in China"*



We can be your Office in China!



Canton Fair (UK) Ltd

shipping

We are on hand to assist with all elements of shipping and are experienced in both Sea and Air shipments to both Europe and other areas of the world.

We have relationships with a great number of freight forwarders and move up to 4000 metric tons of cargos per month for our clients and associates. We are experienced in machine movement, iso-tank shipment, movement of flexi-bags as well as standard shipping container formats.

Our team have relationships with specialist shippers that offer consolidation services that allow our customers to easily ship single and multiple pallet quantities below full container loads, a fantastic advantage when initially assessing a product or moving high value items.

Our team are familiar with many country shipping requirements and have experience shipping to most European countries, Africa, Australia ,the US and South America. We can operate an authorised inspection as required by many countries prior to shipment and assist with both import codes and customs requirements.

shipping

CIF? FOB? Door to Door?....need answers ?

We assist in all aspects of freight forwarding as required.

We can talk you through the jargon, help with duty, and customs issues.

We can introduce you to our range of shippers partners.

Generally assist in the management of logistics.

Organise consolidation.

Obtain shipping rates.



We Can Be Your Office In China





Canton Fair (UK) Ltd
www.yourofficeinchina.co.uk

company check

"We check the registration , export license,
verify the bank account and check the tax
records" all for.....



£89 + vat.

Why take the risk?

We Can Be Your Office In China

company check



Understanding who you are dealing with is fundamental in any business relationship. Unfortunately a good web presence can install a great amount of confidence where indeed prudence would suggest further confirmation is required. Our Company checks offer a quick, affordable and efficient measure of assessing the legal status of a business. They take approximately two days to complete and deliver an overview of your supplier, their legal status and ability to export.

Call the UK office today to find out more details....

The background of the bottom half of the image shows a close-up of a Chinese visa application form. The form has fields for "Nationality", "U, EEA or CH citizen", "Find Name", "Former Name", and "Workplace". It also includes the Chinese text "中华人民共和国签证申请表" and "Application Form of the People's Republic". A pair of gold-rimmed glasses and a red pencil are resting on the form, along with a yellow paperclip.

Call +44(0)116 442 2055 today



Canton Fair (UK) Ltd
www.yourofficeinchina.co.uk

factory audit

Check out your suppliers factory & its capabilities with a one day supplier audit. Fixed price visit, includes report, photographs and audit score. A fantastic insight into your suppliers capabilities. From just

£ 269 + vat

AUDIT CHECKLIST

- ☒ Audit Satisfactory
- ☐ Observations Made
- ☐ Nonconformances Found



supervised loading



Are you worried that your goods won't be loaded? We offer a supervised loading service. We send one of our experienced quality control staff to the factory site and watch the goods loaded and the container sealed. Ideal for first time orders or where companies have already committed to an order and have some worries as to the quality and credentials of their supplier?

The final opportunity to stop the goods prior to shipment and balance payment.



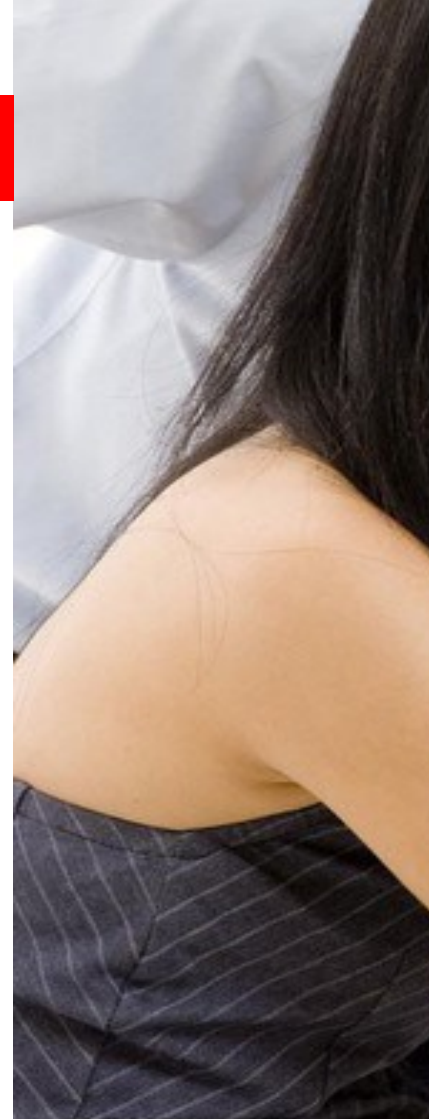
check your container
from £269 + vat



inspect your goods

Pre-delivery checks are a necessity if you want to avoid issues when goods are landed. A simple man-day inspection can save a company thousands by identifying issues and problems prior to shipment and by comparison cost a relatively small amount. Canton Fair UK Ltd benefit from a significant number, around 180, of quality staff positioned around China which allows us to offer a simple charging system for a man-day inspection, including travel and report. During an inspection we endeavour to perform functionality testing. We take a pre inspection requirement request form from the client in which they identify any known issues and functionality testing required. After inspection a full report is issued within 24 hours detailing their findings and offering photographic support. Our QC managers are available to answer additional questions if required.

We can offer specialist testing including spectroscopy, chemical analysis and electrical compliance along with many others.







inspect your goods

Our Audit and Inspection Services are World Class.

- ◆ **Specialist Audit preparation team**
- ◆ **Pre Audit Assessment**
- ◆ **Supervised loading service including travel from £269.00 + vat Inc. travel**
- ◆ **Specialist Inspection Co-ordinator**
- ◆ **Fixed price Inspection Man day including travel and full photographic report from £269.00 + vat**
- ◆ **Inspections can be arranged often within 24 hours**
- ◆ **Ask for a trial...+44 (0)116 442 2055**



Canton Fair (UK) Ltd

www.china-inspection-services.co.uk

fixed price inspections

Fixed price quote

Includes travel

Direct Contact with the QC Coordinator

Full Report including photographic images

Choice of Inspection Level

Over 180 inspectors in China

Specialist Inspectors

After Service available



We Can Be Your Office In China

*Don't ship without checking
Why would you ??*



China Legal Services

Our lawyers offer legal services to the highest professional standards

Corporate Legal Advisor,

Foreign Investment,

Taxation,

Contact Law,

Litigation & Arbitration,

International Legal Services,

Criminal Law, Chinese Labour Law,

Patent and Trademark registration,

Purchase Contracting,

Administrative Law,

Chinese Labour Law,

Patent and Trademark registration,

Purchase Contracting,



www.yourofficeinchina.uk

brand protection

We offer low cost fixed price brand registration

Protecting your brand is essential. It safe guards your rights to manufacture in China. It allows you to take action against counterfeiters and those that infringe your brand. It safeguards your rights to sell your branded product in China. Single class Brand Registration from £530.00 +vat.

*Register your brand before
someone else does! Just
£530 + vat*



IP & Brand Registration

need to visit China?

Our business exists to supply the best possible platform in which to visit China. We are not a travel company, but a facilitator of business. We can assist in translation, contracting, inspection, negotiation, audit and visit accompaniments. We can plan the itinerary maximising efficiency.

It is important when visiting to dictate your agenda, travel to China is both expensive time wise and financially it's therefore essential that you achieve your goals and not simply those set by your suppliers.

We offer a number of services that on occasion negate the necessity to visit. These include, factory audit's giving a photographic and structured overview, product inspection from simple man day or AQL to full



We Can Be Your Office In China

"Check the company before you fly, it can save you thousand's"



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www.yourofficeinchina.co.uk



We Can Be Your Office In China

Our team are one of the most experienced in the industry, working with clients during visits gives them a unique opportunity to develop a close understanding of both the individuals that visit and the products they source.

Our Company assist with all elements of the visits, making the service the most complete and comprehensive available. We benefit from an exclusive route deal with our airline partner Cathay Pacific Airways

"We can be your office in China"

Visit the worlds largest trade



Request our Canton Fair Visit Guide Today



Canton Fair (UK) Ltd

The Canton Fair Dates

April: Phase 1 15-19th, Phase II 23-27th, Phase III 1st-5th (May).

October: Phase 1 15-19th, Phase II 23-27th, Phase III 31st-4th (Nov).

- Pre Trip consultation
- Cathay Pacific Corporate flights
- 4 nights/ 5 full days staying a 5 star hotel
- Evening meals included
- Official letter of invitation & documentation
- Business Visa worth approx. £184.00
- Official Fair company partner
- Chauffeured pickup from Airport
- Daily car service to and from the Fair
- Translators at the fair & resident in the hotel
- VIP entrance to the Canton Fair
- Full evening social itinerary included
- Chinese mobile phones supplied
- Local shopping trips arranged
- Best Platform to visit the fair
- All inclusive Single UK invoice
- Huge networking opportunity

Visit www.cantonfair.co.uk today for more info



China's trade fairs

Clients from around the world choose to visit with ourselves for good reason . Each year our team in China visit many trade events.

Advantages include the professional representation and translation services we offer Our team are experience negotiators and can enhance your prestige with potential suppliers which is important when you consider the magnitude of many of these events in China. Make the most of your visit, travelling 6000 miles to an event, its important that you achieve the best possible results.



Canton Fair UK Ltd staff are a dedicated team of individuals, striving to deliver the best service and value to its customers.

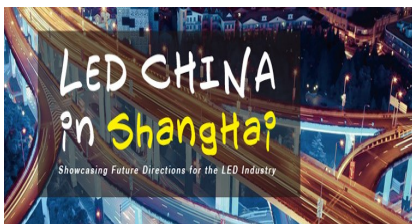
Please contact us for further information .

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Just a small selection of trade fairs we visited during the past 12 months. Let us know what we can do for you

www.cantonfair.co.uk





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Head office : Suite 3, The Wellington, High Street, Uttoxeter, ST14 7JD.

Tel +44(0)116 442 2055.

www.yourofficeinchina.co.uk

www.cantonfair.co.uk

www.china-inspection-services.co.uk



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